

# Competition Realty LLC



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## MEMO

TO: Any Party Interested in Making an Offer to Purchase Any of Our Rental Listings

From: David M. Lindsey

RE: Procedures to Follow in Making the Offer

In response to your inquiry,

- "Is your client's rental property for sale?"
- "How much will your client take for the property?"

we offer the following.

Our clients:

- Have not
  - Placed their rental properties on the market for sale
  - Have not shared with us any figure they would consider selling their property for
- Have instructed us to respond
  - Everything is for sale
  - If you are interested in purchasing the property the procedure is simple
    - Submit a written offer/proposal with a certified check made payable to our client - for the full purchase price
    - We will take/present your offer/proposal to our client
    - If our client likes your proposal/offer the property is yours
  - That if you don't know what the property is worth you should not make an offer
  - Feel that you should always remember that you came to them [and offered to buy] - not they to you [to offer to sell]
  - That your interest in the property shows that you feel it has a value
  - That you know what the property is worth to you
  - It doesn't get any simpler than this